



# L&T Finance Holdings

## BY FAX/HAND DELIVERY

July 19, 2012

**National Stock Exchange of India Limited**  
Exchange Plaza,  
Plot No.C/1, G Block,  
Bandra- Kurla Complex, Bandra (East),  
Mumbai-400 051.

**Bombay Stock Exchange Limited**  
Corporate Relations Department,  
1<sup>st</sup> Floor, New Trading Ring,  
P.J.Towers, Dalal Street,  
Mumbai- 400 001.

**Kind Attn: Head – Listing Department / Dept of Corporate Communications**

Dear Sir,

**Sub: Consolidated Unaudited Financial Results under clause 41 of the Listing Agreement**

This has reference to our letter of even date for submitting standalone Unaudited Financial Results of the Company for the quarter ended June 30, 2012.

Please find enclosed herewith Consolidated Unaudited Financial Results of the Company for the quarter ended June 30, 2012 along with Press Release and Limited Review Report of the Statutory Auditors.

Kindly take the same on record.

Thanking you,

Yours faithfully,

For **L&T Finance Holdings Limited**

*viz*  
**N. Suryanarayanan**  
Company Secretary

**L&T Finance Holdings Limited**  
Corporate Office:  
8th Floor, The Metropolitan, C-26/C-27, E Block, Bandra-Kurla Complex,  
Bandra (East), Mumbai - 400 051, India  
Tel: +91 22 6737 2951 Fax: +91 22 6737 2900

Registered Office:  
L&T House, N. M. Marg  
Ballard Estate  
Mumbai 400 001, India



**SHARP & TANNAN**  
Chartered Accountants

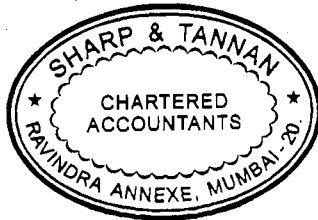
**LIMITED REVIEW REPORT FOR THE QUARTER ENDED 30TH JUNE, 2012**

We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **L&T Finance Holdings Limited** for the quarter ended 30th June, 2012 except for the disclosures regarding 'Public Shareholdings' and 'Promoters and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. This statement has been prepared by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges in India, which has been initialed by us for identification purposes. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors on 19th July, 2012. Our responsibility is to issue a report on the Statements based on our review.

We conducted our review in accordance with the 'Standard on Review Engagements (SRE) 2410', *Review of Interim Financial Information Performed by the Independent Auditor of the Entity* issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Financial Statements are free of material misstatements. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

We did not review the financial statements of five subsidiaries considered in the preparation of the Statement and which constitute, the total revenue of Rs.37,087.35 lakh, total assets of Rs.1154,300.88 lakh and total net cash flows of Rs.(39.56) lakh. These financial statements have been reviewed by other auditors whose report has been furnished to us, and our opinion on the Statement to the extent they have been derived from such financial statements is based solely on the reports of such other auditors.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of Consolidated Unaudited Financial Results prepared in accordance with applicable accounting standards notified pursuant to the Companies (Accounting Standards) Rules, 2006 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.



Mumbai, 19th July, 2012

SHARP & TANNAN  
Chartered Accountants  
Registration No. 109982W  
by the hand of

MILIND P. PHADKE  
Partner  
Membership No.033013

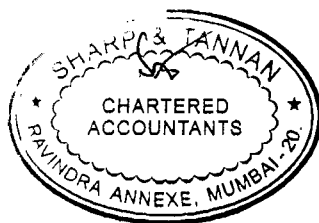
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Farook M. Kobla Shreedhar T. Kunte Milind P. Phadke L. Vaidyanathan Ramnath D. Kare Ashwin B. Chopra  
Edwin Augustine Raghunath P. Acharya Firdosh D. Buchia Tirtharaj A. Khot Pavan K. Aggarwal

Also at Pune. Associate Offices : Bangalore, Chennai, Goa, Hyderabad & New Delhi

<b>PART I : STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2012</b>					
Sr. No.	Particulars	Quarter ended			Year ended
		June 30,	March 31,	June 30,	March 31,
		2012	2012	2011	2012
		(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	<b>Income from operations</b>	90,632.92	84,845.25	62,953.14	298,089.78
2	<b>Expenses:</b>				
	a) Employee benefits	4,320.88	4,310.87	2,693.43	15,118.58
	b) Professional fees	2,479.33	2,228.73	1,482.96	7,103.06
	c) Allowances and write-offs	5,787.54	3,976.87	2,415.76	18,344.00
	e) Depreciation and amortisation	1,520.53	1,188.27	1,564.03	6,003.76
	f) Other expenses	4,923.74	4,668.99	3,885.76	15,644.25
	<b>Total expenses:</b>	<b>19,032.02</b>	<b>16,373.73</b>	<b>12,041.94</b>	<b>62,213.65</b>
3	<b>Profit from operations before other income, finance costs and exceptional items (1-2)</b>	<b>71,600.90</b>	<b>68,471.52</b>	<b>50,911.20</b>	<b>235,876.13</b>
4	Other income	771.15	333.91	721.94	2,640.35
5	<b>Profit from ordinary activities before finance costs and exceptional items (3+4)</b>	<b>72,372.05</b>	<b>68,805.43</b>	<b>51,633.14</b>	<b>238,516.48</b>
6	Finance costs	54,209.11	47,274.20	37,068.97	170,091.84
7	<b>Profit from ordinary activities after finance costs but before exceptional items (5-6)</b>	<b>18,162.94</b>	<b>21,531.23</b>	<b>14,564.17</b>	<b>68,424.64</b>
8	Exceptional items	-	-	-	-
9	<b>Profit from ordinary activities before tax (7-8)</b>	<b>18,162.94</b>	<b>21,531.23</b>	<b>14,564.17</b>	<b>68,424.64</b>
10	<b>Tax expense:</b>				
	a) Current tax	5,859.58	5,385.20	7,140.00	25,853.28
	b) Deferred tax	235.73	2,079.24	(2,203.50)	(2,908.15)
	<b>Total tax expense</b>	<b>6,095.31</b>	<b>7,464.44</b>	<b>4,936.50</b>	<b>22,945.13</b>
11	<b>Net profit from ordinary activities after tax (9-10)</b>	<b>12,067.63</b>	<b>14,066.79</b>	<b>9,627.67</b>	<b>45,479.51</b>
12	Extraordinary items	-	-	-	-
13	<b>Net profit for the period/ year (11+12)</b>	<b>12,067.63</b>	<b>14,066.79</b>	<b>9,627.67</b>	<b>45,479.51</b>
14	Paid-up equity share capital (Face value of ₹ 10 each)	171,476.16	171,476.16	141,702.44	171,476.16
15	Reserves excluding Revaluation Reserve				303,798.54
16	<b>Earnings per share (EPS):</b>				
	a) Basic EPS before and after extraordinary items (₹) (* not annualised)	*0.70	*0.82	*0.68	2.81
	b) Diluted EPS before and after extraordinary items (₹) (* not annualised)	*0.70	*0.82	*0.68	2.81
17	<b>Non-Performing Assets (NPA) Ratios:</b>				
	a) Amount of Gross NPA				
	- Other than Micro Finance	34,667.70	32,904.12	24,055.08	32,904.12
	- Micro Finance	6,970.00	12,045.76	17,900.00	12,045.76
	<b>Total</b>	<b>41,637.70</b>	<b>44,949.88</b>	<b>41,955.08</b>	<b>44,949.88</b>
	b) Amount of Net NPA				
	- Other than Micro Finance	25,297.43	23,343.23	15,930.60	23,343.23
	- Micro Finance	4,312.00	5,798.07	11,178.00	5,798.07
	<b>Total</b>	<b>29,609.43</b>	<b>29,141.30</b>	<b>27,108.60</b>	<b>29,141.30</b>
	c) Gross NPA (%)	1.63%	1.80%	2.26%	1.80%
	d) Net NPA (%)	1.17%	1.17%	1.47%	1.17%

<b>PART II : SELECT INFORMATION FOR THE QUARTER ENDED JUNE 30, 2012.</b>					
<b>A PARTICULARS OF SHAREHOLDING</b>					
1	Public shareholding				
	- Number of shares	297,737,391	297,737,391	205	297,737,391
	- Percentage of shareholding	17.36%	17.36%	0.01%	17.36%
2	Promoters and Promoter Group shareholding				
	a) Pledged / encumbered				
	- Number of shares	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoters and promoter group)	NA	NA	NA	NA
	- Percentage of shares (as a % of the total share capital of the Company)	NA	NA	NA	NA
	b) Non-encumbered				
	- Number of shares	1,417,024,221	1,417,024,221	1,417,024,221	1,417,024,221
	- Percentage of shares (as a % of the total shareholding of promoters and promoter group)	100%	100%	100%	100%
	- Percentage of shares (as a % of the total share capital of the Company)	82.64%	82.64%	99.99%	82.64%



Particulars		Quarter ended June 30, 2012
<b>B</b>	<b>INVESTOR COMPLAINTS</b>	
	Pending at the beginning of the quarter	Nil
	Received during the quarter	3
	Disposed off during the quarter	3
	Remaining unresolved at the end of the quarter	Nil

Notes:

- 1 The profit/(loss) before tax from Micro Finance portfolio is as under:

	Quarter ended				Year ended
	June 30,	March 31,	June 30,	March 31,	
	2012	2012	2011	2012	
Profit / (loss) before tax	(2,358.96)	(3,753.00)	(1,105.00)	(12,286.00)	

- 2 The consolidated financial statements are prepared in accordance with the Accounting Standard (AS) 21 Consolidated Financial Statements notified by the Companies (Accounting Standards) Rules, 2006.

- 3 Pursuant to Clause 41 of the Listing Agreement, the Company has opted to publish the consolidated financial results. Both the consolidated and standalone financial results have been submitted to the BSE Limited (BSE) and National Stock Exchange of India Limited (NSE), where the equity shares of the Company are listed. The standalone financial results for the quarter ended June 30, 2012 are summarized below and detailed financial results are also available on the Company's website www.ltfinanceholdings.com.

Particulars	Quarter ended			Year ended
	June 30,	March 31,	June 30,	March 31,
	2012	2012	2011	2012
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Income from operations	1,254.91	6,517.76	-	11,183.50
Profit/(loss) before tax	918.18	6,830.63	(1,006.95)	8,889.99
Profit/(loss) after tax	496.75	5,996.86	(1,006.95)	7,125.03

- 4 Utilisation of IPO proceeds


Particulars	Amount
<b>Amount received from IPO - (A)</b>	124,500.00
<b>Deployment of IPO proceeds:</b>	
(1) Repayment of intercorporate deposits, issued by our promoter company and subsidiary company	47,487.85
(2) Infusion of capital in L&T Infrastructure Finance Company Limited	27,500.00
(3) Share issue expenses	4,885.89
(4) Capital infusion in any of the Company's direct or indirect subsidiaries, inorganic growth of the Company's businesses	
(a) Infusion of capital in L&T FinCorp Limited	20,000.00
(b) Infusion of capital in L&T Unnati Finance Limited	195.00
(c) Investment in unsecured Non Convertible Debentures (in the nature of perpetual Tier - 1 Debt) of L&T Finance Limited	20,000.00
<b>Total deployment of IPO proceeds - (B)</b>	120,068.74
<b>Balance amount to be utilised (A-B)</b>	4,431.26
<b>Interim utilisation of balance IPO proceeds :</b>	
(1) Intercorporate deposits with subsidiary company	700.00
(2) Investment in Mutual fund (net of earnings on interim utilisation)	3,723.26
(3) Total balance available in bank account as on June 30, 2012	8.00
<b>Total</b>	4,431.26

- 5 At the consolidated level, the main business of the Company is financing. Further, all activities are carried out within India. As such, there are no separate reportable segments as per the Accounting Standard (AS) 17 Segment Reporting notified by the Companies (Accounting Standards) Rules, 2006.

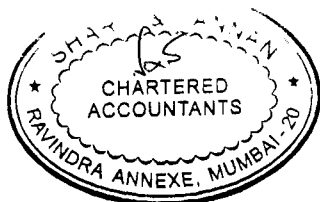
- 6 Previous periods/ year figures have been regrouped/reclassified to make them comparable with those of current period.

- 7 The results for the quarter ended June 30, 2012 have been subjected to Limited Review by the Statutory Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on July 19, 2012.

For and on behalf of the Board of Directors  
L&T Finance Holdings Limited

  
Y.M. Deosthalee  
Chairman & Managing Director

Place : Mumbai  
Date : July 19, 2012





## L&T Finance Holdings

### Press Release – L&T Finance Holdings Limited

#### Financial Performance for the quarter ended 30th June, 2012

#### *Consolidated Profits for the Quarter grows by 25.34%*

Thursday, 19<sup>th</sup> July, 2012, Mumbai: L&T Finance Holdings (L&TFH) today released details of their financial performance for the quarter ended 30th June, 2012.

#### Highlights of the performance:

- **Healthy growth in assets:** Loans & Advances as on 30th June 2012 grew by 37.06% year on year.
- **Growth in Profit After Taxes (PAT):** The Consolidated PAT for the Quarter grew by 25.34% y-o-y to Rs. 120.67 Cr.
- **Asset quality:** Gross NPAs stood at 1.63% of loan assets as on 30th June 2012 as compared to 1.80% as on 31st March 2012.

#### Assets:

Loans and Advances grew by 37.06% to Rs. 26,184.34Cr. as on 30th June 2012 as compared to Rs. 19,103.20Cr. as on 30th June 2011 and by 2.07% as compared to Rs. 25,670.59Cr. as on 31st March 2012.

For the quarter, L&T Infra disbursed Rs. 580 Cr, 44.33% lower as compared to last year while for L&T Finance (including L&T FinCorp), disbursements grew by 8.51% y-o-y to Rs. 3,427 Cr for the quarter. Lower disbursements in L&T Infra are a reflection of the current environment in the Infrastructure sector and our cautious approach to credit selection. The disbursements growth in L&T Finance (including L&T FinCorp) was primarily supported by a disbursement of Rs. 695 Cr in Rural Products Finance, a 54.84% growth over previous year.

In L&T Infra loan assets were Rs. 11,133.00 Cr as on 30<sup>th</sup> June 2012, a growth of 43.29% over last year. L&T Finance (including L&T FinCorp) loan assets grew by 32.32% over last year to Rs. 15,051.17 Cr as on 30<sup>th</sup> June 2012. The growth in Loan Assets in L&T Infra and L&T Finance (including L&T FinCorp) has been robust on a Year on Year basis, considering the disbursements during the year 2012-13 and lengthening of maturities of loan book as a conscious strategy. The share of project assets in L&T Infra has increased to 67%, of which almost 50% are operational assets.

#### **L&T Finance Holdings Limited**

Corporate Office:  
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## L&T Finance Holdings

### **Profit after Taxes:**

For the quarter, L&TFH reported a consolidated PAT of Rs. 120.67Cr. for the quarter ended 30th June 2012, as against Rs. 96.28Cr. for the same period in FY11 representing a growth of 25.34%. Healthy growth in PAT was supported by

- Strong growth in overall loan book, and
- Stable Net Interest Margins

The growth in the profits is after considering

- Provision of Rs. 37.41 Cr against Non-performing loans including Rs. 14.42 Cr against the AP Micro-finance portfolio (same period previous year Rs. 19.93 Cr) in LTF, LT Infra and LT FinCorp
- Additional provision of Rs. 16.83 Cr in L&T Infra, on account difficult macro environment

For the quarter ending 30th June 2012, consolidated PBT without considering the impact of provisioning against AP Micro-finance portfolio was at Rs. 196.04 Cr. as compared to Rs. 145.64 Cr. for the same period last quarter – an increase of 34.60%.

### **Non-Performing Assets:**

Gross NPA (excluding Micro-finance business) stood at Rs. 346.67 Cr. and 1.37% as a percentage of gross advances (excluding Micro-finance business) as on 30th June 2012. The same was Rs. 240.55 Cr. and 1.33 % as on 30th June 2011 and Rs. 329.04 Cr. and 1.33% as on 31st March 2012. The increase in Gross NPA was primarily as a result of stress in the economic environment. L&T Finance (including L&T FinCorp), despite a substantial growth in the loan book, maintained its Gross NPA% at similar levels as last year.

In addition to provision for NPAs, L&T Infra carries additional provision of Rs. 37.46 Cr as a measure of caution.

Gross NPA (including Micro-finance business) stood at Rs. 416.37 Cr. or 1.63 % as a percentage of gross advances (including Micro-finance business) as on 30th June 2012 as against Rs. 419.55 Cr. or 2.26% as on 30th June 2011 and Rs. 449.49 Cr. and 1.80 % as on 31st March 2012.

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## L&T Finance Holdings

### Micro-finance:

In states other than Andhra Pradesh, the company continued its cautious approach with the Micro-finance business. In states other than AP, the repayment experience continued to be healthy, while in AP marginal collections continued. As regards the AP portfolio, the Company made a further provision of Rs. 14.42 Cr during the current quarter, leaving an uncovered principal amount of Rs. 43.13 Cr.

### Summary of performance of Subsidiaries

Rs. Cr	L&T Finance		L&T Fincorp		L&T Infra		L&T Invest. Mgmt	
	Q1 FY 13	Q1 FY 12	Q1 FY 13	Q1 FY 12	Q1 FY 13	Q1 FY 12	Q1 FY 13	Q1 FY 12
Disbursements	3,427	3,158	0.22	-	580	1,042	-	-
Loans & Advances (Gross)	13,711.19	11,323.79	1,340.06	9.95	11,133.09	7,769.46	-	-
Total Income	497.45	374.84	48.77	10.06	368.61	250.00	2.25	4.61
NIM	158.36	139.06	11.17	2.50	135.46	90.54	-	-
Operating Cost	72.57	52.75	1.44	0.01	17.49	9.69	8.51	8.91
Credit Costs	53.96	41.68	0.95	-	17.38	1.40	-	-
PAT	45.70	44.19	7.01	3.85	74.43	63.05	(6.26)	(4.30)

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## *L&T Finance Holdings*

### **About L&T Finance Holdings:**

L&TFH is a financial holding company offering a diverse range of financial products and services across the corporate, retail and infrastructure finance sectors, as well as mutual fund products and investment management services, through its direct and indirect wholly-owned subsidiaries, namely, L&T Finance Limited (L&T Finance), L&T Infrastructure Finance Company Limited (L&T Infra), L&T Investment Management Limited (L&T Mutual Fund), and L&T FinCorp Limited. It is registered with the RBI as an NBFC-ND-SI, and has applied to the RBI for registration as a CIC-ND-SI. L&TFH is promoted by Larsen & Toubro Limited (L&T), one of the leading companies in India, with interests in engineering, construction, electrical & electronics manufacturing & services, IT and financial services.

### **For information please contact:**

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Debojyoti Chatterjee, L&T: +919833368337

### **Notes:**

*Loans & Advances is gross of provisions.*

### **L&T Finance Holdings Limited**

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