

Disclosure of amount paid to Distributors for the Financial Year 2011-2012

Sr. No.	Name of Distributor	Total Amount paid (Rs. in lakhs)
1	BNP Paribas	3.27
2	JM Financial Services Private Limited	23.87
3	Aditya Birla Money Mart Ltd	12.97
4	Cholamandalam Distribution Services Limited	8.24
5	HDFC Bank Limited	15.64
6	SKP Securities Limited	1.11
7	SPA Capital Services Limited	16.42
8	ENAM Securities Private Limited	1.88
9	Way2Wealth Securities Private Limited	4.23
10	Bajaj Capital Ltd.	4.84
11	SBICAP Securities Limited	6.28
12	Bluechip Corporate Investment Centre Ltd	6.58
13	Stock Holding Corporation of India Limited	0.88
14	Karvy Stock Broking Limited	9.28
15	Axis Bank Limited	0.93
16	ICICI Bank Limited	2.77
17	Tata Securities Limited	10.32
18	Hongkong & Shanghai Banking Corporation Ltd.	0.25
19	HSBC Investdirect Securities (India) Ltd	0.56
20	EFG Wealth Management (India) Private Limited	0.01
21	Eastern Financiers Ltd.	3.71
22	RR Investors Capital Services Pvt Ltd.	6.97
23	Bluechip Capital Services Private Limited	4.67
24	Citibank N.A	0.35
25	IDBI Bank Ltd	1.69
26	Major Ashish Chadha	0.00
27	Sadashiv Arvind Phene	0.00
28	Geojit BNP Paribas Financial Services Limited	1.15
29	ITI Financial Services Limited	0.49
30	DSP Merrill Lynch Limited	0.78
31	NJ IndiaInvest Pvt Ltd	18.44
32	Mata Securities India Pvt. Ltd	8.96
33	Kotak Securities Ltd	0.49
34	Zeenat S Jagani	0.32
35	Anand Rathi Financial Services Limited	0.56
36	Hero FinCorp Ltd	10.05
37	ING Vysya Bank Ltd.	0.08
38	Bonanza Portfolio Ltd	3.29
39	Jayanta Ghosh	0.00
40	PLC Securities Ltd	0.11
41	Sprism Investment Services Private Limited	0.60
42	A.G. Financial Services	0.00
43	P.H. Financial & Investment Consultants Pvt. Ltd.	17.76
44	Russell Credit Limited	0.00
45	Prebon Yamane India Limited	2.89
46	Development Credit Bank Limited	2.58
47	Standard Chartered Securities (India) Limited	0.29
48	State Bank Of Hyderabad	1.25
49	Indusind Bank Ltd	2.31
50	J R Laddha Financial Services (P) Ltd.	2.09
51	Batlivala & Karani Securities India Pvt. Ltd.	7.60
52	ICICI Securities Limited	18.59
53	Om Spectrum Financial Consultants Pvt. Ltd.	0.78

54	IDBI Capital Market Services Limited	2.48
55	Wealth Managers (India) Private Limited	0.13
56	B D Shroff Securities Private Limited	1.65
57	Ghalla & Bhansali Securities Pvt. Ltd.	0.05
58	Dalal & Broacha Stock Broking Pvt. Ltd.	0.05
59	Integrated Enterprises (India) Ltd	5.59
60	Ganesh Shridhar Shanbhag	0.00
61	Roopa Venkatkrishnan	0.00
62	Rajbir Singh	0.00
63	Quantum Information Services Private Limited	0.00
64	Wealth First Advisors Pvt Ltd	0.00
65	The Royal Bank of Scotland N V	0.34
66	Prescient Financial Solutions	0.02
67	Shivranjani Securities Company Pvt Ltd	0.00
68	Standard Chartered Bank	0.64
69	Almondz Global Securities Limited	7.88
70	Anita Investment Agencies	0.00
71	Right Choice Securities Pvt Ltd	0.65
72	Kotak Mahindra Bank Limited	3.72
73	Security Investments Limited	0.80
74	Raviraj Investments Corporate (India) Pvt Ltd	0.28
75	Goldstar Financial Services Private Limited	0.07
76	Purnima Securities Pvt Ltd	0.00
77	Emkay Global Financial Services Limited	0.09
78	Matrix Financial Services Ltd	0.79
79	Safe Assets	0.00
80	ECS Financial Services (India) Private Limited	0.69
81	Mangsidhesh Investments Pvt Ltd	0.08
82	Zuari Investments Ltd	2.70
83	Hemdev Corporate Services Pvt Ltd	1.10
84	Pet Fibres Ltd	0.00
85	Hari Ghanashyam Kamat	0.07
86	Anil Khera	0.46
87	Bharat Bhushan & Co.	0.86
88	Suvridhi Capital Markets Ltd	1.55
89	Nikhil Ashok Naik	0.08
90	Jagdish Surendra Dalal	0.00
91	Nita Siddharth Shah	0.11
92	Divyesh Jagdish Rach	0.02
93	Edge Corporate Services Pvt Ltd	0.00
94	Varsha Investments	0.25
95	Rajinder Palsingh Anand	0.01
96	Rakesh Pasricha	0.03
97	Darashaw & Co. Pvt Ltd	0.00
98	FCH Centrum Direct Limited	0.09
99	Saravana Stocks (P) Ltd	0.00
100	Jagruti Sanjay Khatri	0.00
101	Sanjay Jiwandas Khatri	1.63
102	Barjeel Geojit Securities LLC	1.67
103	Asit C. Mehta Investment Intermediates Ltd	0.70
104	Think Financial & Insurance Cons Pvt Ltd	0.00
105	Hexagon Consultants	0.04
106	Pelican Wealth Managers Pvt. Ltd.	0.00
107	Sundaram Finance Limited	0.00
108	SKM Management Services	0.00
109	Amit Jasani Financial Services Pvt Ltd	0.00
110	Disha Finance & Investment Pvt Ltd	0.00
111	Jhaveri Securities Ltd	0.28
112	PowerPusher Financial Srvs. Pvt Ltd	0.16

113	Deutsche Bank AG	3.95
114	Yogesh Jayant Shah	0.17
115	Mukesh R Parikh	0.09
116	Edelweiss Securities Ltd.	0.04
117	ICICI Securities Primary Dealership Limited	0.00
118	Union Bank of India	0.33
119	Bank of India	0.00
120	UTI Infrastructure Technology And Services Ltd	0.00
121	Harihar Finance Corporation	0.00
122	PNB Gilts Ltd	19.53
123	Ramesh Chand Maloo	0.00
124	Kanchan Hiralal Jain	0.00
125	Dipankar Das	0.98
126	Deep Management & Eco Consultants Private Limited	0.01
127	Darshan Securities Private Limited	5.34
128	Merchant Investment Consultancy Private Limited	0.18
129	Vantage Wealth Management Solutions Pvt. Ltd.	0.00
130	Religare Securities Limited	0.07
131	Sab Investments	0.00
132	Nitin Parikh Brokerage Services Ltd	0.01
133	Invest Care	0.19
134	Prime Capital Services Private Ltd	0.00
135	Ravindra Rajendra Oberoi	0.00
136	Haresh Kalyanbhai Shah	0.03
137	Brain Point Investment Centre Pvt Ltd	0.02
138	Punjab National Bank	0.00
139	Samsang Financial Consultants	0.00
140	Canara Bank	0.00
141	Indus Capital	0.51
142	Prudent Corporate Advisory Services Ltd	27.63
143	Subras Investments	35.18
144	L&T Capital Company Ltd	73.50
145	Leader Care Finance	0.01
146	Frontline Securities Ltd	0.18
147	Capital League	0.00
148	State Bank of India	0.00
149	Rachit Consultants	0.00
150	Rashmi Thukral	0.04
151	H L Kapoor Financial Consultants Pvt Ltd	0.00
152	Wealth First Port Folio Managers Pvt. Ltd	0.00
153	Dhruv Lalit Mehta	0.13
154	Allegro Capital Advisors Pvt Ltd	0.01
155	R K Agrawal	7.62
156	State Bank of Travancore	0.00
157	Motilal Oswal Securities Ltd.	0.43
158	Indian Bank	0.00
159	Vcare Investment Services Pvt. Ltd.	0.27
160	Abchlor Investment Advisors (P) Ltd	0.01
161	State Bank of Patiala	1.95
162	BOB Capital Markets Ltd	11.22
163	Sharekhan Limited	0.33
164	Relacs Investment & Financial Services Pvt Ltd	0.16
165	Wiseinvest Advisors Pvt. Ltd.	0.04
166	Ventura Securities Ltd	0.40
167	Wealth Advisors (India) Pvt. Ltd.	0.22
168	Sundaram Finance Distribution Limited	0.60
169	Iqbal Singh	0.10
170	Yes Bank Limited	2.93
171	Asset Managers	0.00

172	Rahul Rathi	0.00
173	Rashi Investments	0.00
174	GEPL CAPITAL PRIVATE LIMITED	0.02
175	My Financial Advisor	0.01
176	Verdant Financial Advisory Services Private Limited	0.00
177	SMC Global Securities Limited	8.57
178	Pioneer Client Associates Private Limited	0.00
179	Reliance Securities Limited	2.21
180	DBS Bank Ltd.	0.93
181	Mahindra & Mahindra Financial Services Limited	2.68
182	International Money Matters Private Limited	0.00
183	Abacus Investment Advisors Private Limited	0.00
184	LKP Securities Limited	0.30
185	Namrata Manish Lakhi	0.00
186	S J Investment Services Pvt Ltd	0.52
187	Religare Finvest Limited	1.42
188	Vista Wealth Consultants Private Limited	0.03
189	Harish S Kotian	3.56
190	Comsol Financial Solutions Private Limited	0.01
191	DSA Capital Services	0.68
192	The Dhanalakshmi Bank Limited	0.16
193	Sujata Kabraji	0.00
194	Bank Of Baroda	0.00
195	Director General Posts	0.00
196	Ambit Capital Private Limited	0.45
197	Manjula S	0.00
198	Ruchika Suri	0.00
199	Mukesh Kumar Vinodlal Shah	0.00
200	Canara Bank Securities Limited	0.00
201	Sushil Finance Consultants Limited	0.18
202	ING Financial Services Pvt Ltd	0.20
203	Padam Singh Raj Purohit	0.00
204	Value Invest Wealth Management (India) Pvt. Ltd.	0.00
205	Ask Wealth Advisors Private Limited	0.10
206	Barclays Bank PLC	0.26
207	India Infoline Limited	2.64
208	Y S Capital	0.00
209	Milestone Holdings & Infrastructure Pvt Ltd	0.00
210	Mranjali Agarwal	0.00
211	V Serve Management Private Limited	0.24
212	Shalin A Parikh	0.00
213	Religare Macquarie Wealth Management Limited.	0.13
214	The Peerless General Finance & Investment Co Ltd	0.00
215	Pegasus Advisory Private Limited	0.00
216	Tata Capital Limited	0.33
217	R Shah Associates	0.00
218	Vasant Potbhare	0.00
219	STCI Primary Dealer Limited	3.65
220	Corpbank Securities Limited	0.81
221	Vedansh Securities	0.00
222	RDA Holding & Trading Private Limited	0.00
223	Barclays Securities (India) Pvt Ltd	0.15
224	Credit Suisse Securities India Pvt Ltd	0.00
225	Divitas Capital Advisors Pvt Ltd	0.00
226	JRG Financial Advisors (P) ltd	0.00

227	KNS Consulting Pvt Ltd	1.09
228	L&T Finance Ltd	30.59
229	Wealth Zone Fin Ser (India) Pvt Ltd	0.56
230	IIFL Wealth Management Limited	4.84
231	Morgan Stanley India Financial Services Pvt Ltd	0.00
232	Vriddhi Money Management Services	0.54
233	Sonic Investments	0.11
234	BM Financial Advisors	21.92
235	Sameer K Lakhani	7.41
236	AUM Capital Market Pvt Ltd	1.21
237	SMC Investments And Advisors Limited	0.50
238	Spicebulls Investments Ltd	0.00
239	Sarasin Alpen (India) Private Limited	0.06
240	iFAST Financial India Pvt Ltd	0.17
241	Indus Investments	0.00
242	LICHFL Financial Services Ltd	1.68
243	Wealth India Financial Services Pvt Ltd	0.19
244	Kotak Mahindra (International) Ltd	0.00
245	SarthiWM Consultants Pvt Ltd	0.57
246	Lokesh Jain	0.00
247	Alchemy Capital Management Pvt Ltd	0.11
248	Sapient Wealth Advisors And Brokers Pvt Ltd	0.45
249	Centbank Financial Services Ltd	1.84
250	InvestAscent Wealth Advisors Pvt Ltd	0.00
251	TG Financial Consultant	28.78
252	Anamika Naskar	0.00
253	Angel Broking Ltd	0.04
254	Gaurav Ganpule	0.00
255	SKCL Wealth Management Pvt Ltd	0.00
256	HM Capital	0.00
257	Avendus Capital Pvt Ltd	5.17
258	Intrust Advisors LLP	0.00
259	SGR Securities Pvt Ltd	0.00
260	Jain Investment Planner Pvt Ltd	0.00
261	Quant Capital Advisors Private Limited	0.00
262	Trust-Plutus Wealth Managers (India) Pvt Ltd	0.30
263	Nilgiri Financial Consultants Ltd	0.02
264	Edge Wealth Management Services LLP	0.00
265	Raj Ratan Smelter Ltd	0.00
266	Centrum Wealth Management Ltd	3.98
267	Credit Suisse (Singapore) Limited	0.00
268	Sarvodaya Transport Company Pvt Ltd	1.00
269	Essvee Investment Advisors Pvt Ltd	0.00

Criteria

Commission > 1 crore

AUM > 100 crs.

AUM > 100 crs. and Comm from single AMC > 50 lacs

Commission from single AMC > 50 lacs

Selected only on criteria of > 20 locations

Sr. No.	Name of Distributor	Total Amount paid (Rs. In Lakha)
1	Laxminarayan Kumaar	0.02
2	Kruti Bash Rout	0.00
3	Parimal M Desai	0.00
4	Punamchand Dagdulal Kawad	0.01
5	Pathuri Venkata Subrahmanyam	0.00
6	Shreyas Investment Service	0.00
7	Sahara India Financial Corporation Limited	2.59
8	Maruti S Naik	0.00
9	Zen Securities Limited	0.03
10	The Karur Vysya Bank Limited	0.00
11	Magaji Chikkamuneswarasa Umashankarsa	0.01
12	Suresh Prahladbhai Patil	0.01
13	Ishwar Financial Services	0.14
14	Wealth Mantra Limited	0.06
15	Dilipkumar Shashikant Vayeda	0.00
16	Sumit Kataria	0.00
17	Jyotsna Amrish Shah	0.03
18	Rahul Kanchan	0.00
19	Alankit Assignments Ltd	0.00
20	Corporation Bank	0.00
21	BgSE Financials Ltd.	0.00
22	Andhra Bank	0.00
23	Sunita Gupta & Co.	0.00
24	Ajay Khandelwal	0.00
25	Edelweiss Stock Broking Limited	0.04
26	KFIC Securities Ltd	0.00
27	Stewart & Mackertich Wealth Management Ltd	0.04
28	Quadratic Financial Services Pvt Ltd	0.00
29	Prabhudas Lilladher Pvt Ltd	0.00
30	Tipsons Financial Services (P) Ltd	0.01
31	G Nagalingam	0.00
32	The South Indian Bank Ltd	0.00
33	Vserv Capital Services (P) Ltd	0.04
34	Deepak Kiran	0.00
35	Parameswarappa Tadasada	0.00
36	Abhinav Mehta	0.42
37	Keynote Capitals Limited	0.70
38	Rajesh Tatia	0.00
39	Neste Wealth Management Services	0.00
40	Techno Shares & Stocks Ltd	0.44
41	Aditya Birla Money Ltd	0.00
42	Subhash Sanjiv Supekar	0.06
43	State Bank of Mysore	0.00
44	Sijan Kumar	0.00
45	Bank of Bahrain & Kuwait B.S.C.	0.00
46	Vijay Shriram Bhagwat	0.00
47	S.M.Financial & Management Services	0.00
48	Money Control Dot Com India Ltd	0.00
49	Navaratan Bathia	0.00
50	Verma Dharm Chand	0.00
51	Ashika Stock Broking Ltd.	0.02
52	Fortune Equity Brokers (India) Ltd.	4.90
53	HDFC Securities Ltd	3.02
54	The Saraswat Co-operative Bank Ltd	0.00
55	Rajbir Singh	0.00
56	Ritu Agarwal	0.00
57	Sumati Khare	0.16

58	Venkatesh Narayanaswamy	0.00
59	The Catholic Syrian Bank Ltd.	0.00
60	State Bank of Bikaner & Jaipur	0.41
61	Rajiv Goyal	0.00
62	Rajender Kumar Gumber	0.00
63	Allahabad Bank	0.00
64	Manohar Kukreja	0.00
65	Narnolia Securities Ltd	0.08
66	The Lakshmi Vilas Bank Limited	0.71
67	UCO Bank	0.00
68	Sanjay Gupta	0.00
69	The Federal Bank Ltd.	0.68
70	Anand Agarwal	0.00
71	Smart Investments	0.00
72	Mansukh Securities & Finance Limited	0.00
73	Hem Finlease Private Limited	0.00
74	BMA Commodities Private Limited	0.05
75	Chetan Lakhotia	0.00
76	Indian Overseas Bank	0.08
77	Destimoney Enterprises Pvt Ltd	0.00
78	Shrambal Consultants Private Limited	0.02
79	Roshni Krishnani	0.00
80	Tamilnad Mercantile Bank Ltd.	0.00
81	Dena Bank	0.00
82	United Bank Of India	0.00
83	Oriental Bank Of Commerce	0.00
84	SHCIL Services Limited	0.00
85	The Karnataka Bank Limited	0.00
86	Nakshtra Consultants Private Limited	0.00
87	Central Bank Of India	0.40
88	Marwadi Shares And Finance Limited	0.05
89	Shriram Fortune Solutions Ltd.	1.29
90	B K Ramakrishna	0.00
91	Nirmal Bang Securities Pvt Ltd.	1.90
92	Bajaj Allianz Financial Distributors Limited	0.01
93	Paul Overseas Pvt Ltd	0.00
94	Chirag Stockbroker Pvt Ltd	0.00
95	JRG Securities Limited	0.01
96	Fairwealth Securities Pvt Ltd	0.00
97	Reliance Retail Securities And Broking Co Ltd	0.00
98	Invest India Micro Pension Services Pvt Ltd	0.00
99	Master Capital Services Ltd	0.11
100	Reliance Capital Services Pvt Ltd	0.01
101	Networth Wealth Solutions Ltd	0.03
102	Abira Management Services Ltd	0.00
103	Peerless Developers Ltd	0.00
104	Rupeestreet Financial Services Pvt Ltd	0.00
	Total	18.60