

Infrastructure can change
the landscape. **It's time
to grow with it.**

Invest in the L&T Infrastructure Fund

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L&T Financial Services
Mutual Fund

There has been an increased thrust by the government towards construction and infrastructure development across the country. With a growth in overall spending on national highways, coastal roads, railway lines, redevelopment of stations, real estate, affordable housing, power transmission & distribution and irrigation, there is real potential for growth. Infrastructure is therefore an attractive opportunity for discerning investors with a medium to long-term horizon. Read on to discover how you could stand to gain from it.

Grow with the L&T Infrastructure Fund

The fund aims to exploit opportunities in the infrastructure sector that are currently seeing increased spending from the government and could offer growth over the next few years. Our fund managers constantly dig deep to research companies in the infrastructure space across market caps and industries, from construction projects and capital goods products to cement. The key idea is to look invest in those companies that present maximum potential to capitalise on growth opportunities that could grow your portfolio also.

Key Benefits

Focus on Infrastructure – Actively seek investment opportunities within the infrastructure space that could offer significant growth opportunities

Potential to perform over time – The fund has a good track record over the past years

In-depth research – An experienced fund manager with a strong track record digs deep to select companies based on present and future earnings potential and strong fundamentals

Suitable for – Investors who seek to capitalise on the opportunity arising out of the government's increased spending on infrastructure

Performance of L&T Infrastructure Fund Vs. Benchmarks¹

	CAGR Returns(%) (Period)			Date of Inception of the Scheme	Since Inception	
	1 year	3 year	5 year		CAGR Returns (%)	PTP Returns ² (in ₹)
L&T Infrastructure Fund (G)	61.10%	23.17%	23.54%	27/Sep/2007	6.46%	19,010.00
Nifty Infrastructure	34.11%	6.17%	7.07%		-2.06%	8,080.05
S&P BSE SENSEX [^]	27.91%	7.40%	11.89%		6.91%	19,857.56

Past performance may or may not be sustained in the future. ¹Point to Point (PTP) Returns in INR show the value of ₹10,000/- invested. ²Standard Benchmark. As per the SEBI standards for performance reporting, the since inception return is calculated on NAV of ₹10 invested at inception. CAGR is compounded annualised. Date of inception is deemed to be date of allotment. The fund manager for the scheme is Mr. S. N. Lahiri. The performance (as on 31.12.2017) of all the schemes managed by Mr. S. N. Lahiri is shown below.

Funds managed by S. N. Lahiri

	CAGR Returns(%) (Period)			Date of Inception of the Scheme	Since Inception	
	1 year	3 year	5 year		CAGR Returns (%)	PTP Returns ² (in ₹)
L&T Equity Fund - Regular Plan (G) [^]	34.19%	11.72%	17.19%	16/May/2005	18.30%	83,487.00
S&P BSE-200	33.26%	10.94%	14.06%		14.30%	54,114.01
S&P BSE SENSEX [^]	27.91%	7.40%	11.89%		13.97%	52,170.15
L&T India Special Situations Fund (G) [^]	42.34%	14.68%	19.21%	22/May/2006	15.16%	51,494.00
S&P BSE-200	33.26%	10.94%	14.06%		11.78%	36,444.26
S&P BSE SENSEX [^]	27.91%	7.40%	11.89%		10.68%	32,491.49
L&T Emerging Businesses Fund (G) [^]	66.50%	27.29%	NA	12/May/2014	33.75%	28,787.00
S&P BSE Small Cap	59.64%	20.17%	NA		28.94%	25,196.53
S&P BSE SENSEX [^]	27.91%	7.40%	NA		10.68%	14,460.88
L&T India Prudence Fund (G) [^]	27.79%	13.61%	18.24%	07/Feb/2011	15.18%	26,501.00
Benchmark ³	24.55%	10.32%	12.63%		10.65%	20,098.72
S&P BSE SENSEX [^]	27.91%	7.40%	11.89%		9.66%	18,881.45

[^]70% - S&P BSE 200 Index and 30% - CRISIL Short Term Bond Fund Index. [^]Fund is co-managed by Mr. Karan Desai (for investments in Foreign Securities). [^]Fund is co-managed by Mr. Shriram Ramanathan (Debt Portion) & Mr. Karan Desai (for investments in Foreign Securities).

L&T Tax Advantage Fund (G)	42.27%	16.56%	19.62%	27/Feb/2006	15.92%	57,535.00
S&P BSE-200	33.26%	10.94%	14.06%		11.50%	36,304.00
S&P BSE SENSEX [^]	27.91%	7.40%	11.89%		10.64%	33,122.48
L&T Midcap Fund (G) ⁵	52.33%	22.84%	28.88%	09/Aug/2004	22.48%	151,340.00
Nifty Free Float Midcap 100	47.26%	18.88%	19.98%		18.74%	99,815.80
S&P BSE SENSEX [^]	27.91%	7.40%	11.89%		15.00%	65,078.28
L&T Dynamic Equity Fund (G) ⁵	11.45%	5.66%	13.62%	07/Feb/2011	12.59%	22,649.00
Benchmark ³	19.00%	8.00%	10.03%		9.80%	19,054.69
S&P BSE SENSEX [^]	27.91%	7.40%	11.89%		9.66%	18,881.45

⁵50% S&P BSE 200 Index and 50% CRISIL Short Term Bond Fund Index.

⁵Fund is co-managed by Mr. Praveen Ayathan (Equity Portion) & Mr. Jalpan Shah (Debt Portion).

¹This material is exclusively for distributors and not for investors. Therefore, it excludes the performance of direct plans and history of declaration of dividends under the direct plans. For complete performance details please refer to the factsheet. ³Standard Benchmark. As per the SEBI standards for performance reporting, the since inception return is calculated on NAV of ₹10 invested at inception. CAGR is compounded annualised. Date of inception is deemed to be date of allotment. **Past performance may or may not be sustained in the future.** ²Point to Point (PTP) Returns in INR show the value of ₹10,000/- invested. L&T Emerging Business Fund was launched on May 12, 2014 and has not completed 5 years of performance. L&T Business Cycle Fund was launched on August 20, 2014 and has not completed 5 years of performance.

Fund Facts

Objective	The scheme seeks to generate capital appreciation by investing predominantly in equity and equity-related instruments of companies in the infrastructure sector	
Options	Growth, Dividend Payout and Dividend Reinvestment	
Asset allocation	<ul style="list-style-type: none"> ■ 65% - 100% in equity and equity-related securities (including equity derivative instruments) ■ 0% - 35% in money market instruments (including securitized debt) 	
Lump sum	Minimum application amount	₹5,000 per application
	Additional investment	₹1,000 per application
SIP	Minimum instalment amount	₹500
	Minimum number of instalments	6 (Monthly) or 4 (Quarterly)
	Minimum aggregate amount	₹3,000
Load structure	Entry load	Exit load
	Nil	For redemption within 1 year
		For redemption beyond 1 year
		1% of applicable NAV
		Nil
		(From date of allotment or purchase applying First-in First-out basis)
Fund manager	S. N. Lahiri with a total experience spanning 27 years	
Benchmark	Nifty Infrastructure Index	
SIP/SWP/STP	Available	

Why invest with L&T Mutual Fund?

- The aim of L&T Mutual Fund is to create prosperity for all stakeholders by delivering consistent long-term investment performance, product innovation and quality service
- Our commitment to answering different customer needs has resulted in a range of funds that span asset classes, risk profiles, time horizons and geographies
- We build our investments on a foundation of in-depth research and fundamental analysis. **GEM**, our proprietary investment process comprises three rigorous steps - **Generation** of ideas, **Evaluation** of companies and **Manufacturing** and monitoring of portfolios
- With over 19,00,000 customer account folios across 375 cities and towns and close to ₹ 58,000 crores in managed assets[^], we remain dedicated to building our customers' futures.

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*Average assets. Data for the quarter ended December 31, 2017

This product is suitable for investors who are seeking*

- Long-term capital appreciation
- Investment predominantly in equity and equity-related instruments of companies in the infrastructure sector

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.



Investors understand that their principal will be at moderately high risk

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.